



**PAPER  
ARABIA**

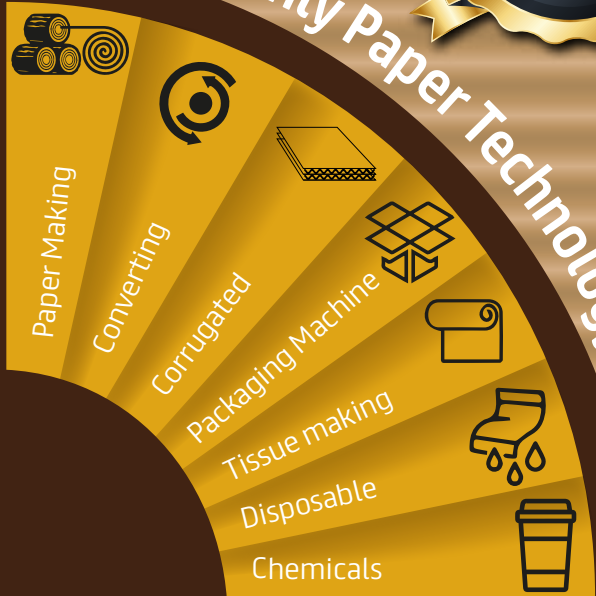
**International Exhibition for  
Paper, Converting, Corrugated,  
Packaging and Tissue making  
Technology**

**16 - 18 DECEMBER 2018**

**Dubai World Trade Centre, Dubai, UAE**



**Region's only Paper Technology Event**



## **POST SHOW REPORT**



[www.paperarabia.com](http://www.paperarabia.com)

10th edition of Paper Arabia 2018 has ended on a successful note in Dubai, with leading suppliers from across the globe showcasing their latest products, machinery, and equipment, as well as signing several deals during the three-day event. It is a biennial event that focuses on paper, tissue, corrugated cardboard, packaging materials, recycling, pulp, machineries and related chemicals and finished products.

Cementing its reputation as the leading fair for industry professionals the event played host to many industry experts and visitors, including key participants companies from Turkey, Taiwan, India, China and Canada, they added.

**Samir El Hin, president of Global Mechanica**, one of the participants at the show, said: "The event has been outstanding. It has been instrumental in not only helping us connect with the industry professionals, but has also served as a strategic platform to boost our sales."

"We've had the opportunity to close four deals and have another two in the pipeline," he added.

**Azmi Nalbantoglu, General Manager of Doruk**, the show was a great opportunity to expand their presence from Europe and Turkey to the Middle East.

Similarly, **Daani Enterprises** expressed delight at being part of the show that has grown year-over-year, not just in exhibitor numbers, but also visitors.

**Abdus Salam Khan, General Manager of Soft Care**, said: "The exhibition has once again delivered key buyers to the suppliers that are looking to increase their business in the region. We are glad that we participated in this show."

"While we have been able to close deals with customers from Saudi Arabia, Kuwait and the UAE, we are confident that the leads we have collected will turn into apt opportunities too," he added. Paper Arabia 2018 not only highlighted the latest trends and developments in the paper industry, but also suggested innovative measures and mechanisms adopted by industry experts to reduce paper waste.

#### **DIGNITARIES**

**H.H. Sheikh Hasher Maktoum Juma Al Maktoum** – President of Al Fajer Group  
**Helal Almarri, CEO**, Dubai World Trade Centre (DWTC)





"As an organisation, we have been committed to include environmental friendly measures for facilitating export of packaging and printing paper across the globe. The show was a perfect platform to display our innovative methods as well as connect with potential partners," said a spokesperson from **Kalpataru**, another exhibitor.

**Paper Lander Stationery Trading**, one of the key exhibitors that presented their latest solutions, reported a successful debut show.

"It was the first time we chose to exhibit at the show, and I am confident that going forward we will be regular participants," observed Elena Borlongan, a member of the sales team from **Paper Lander**.

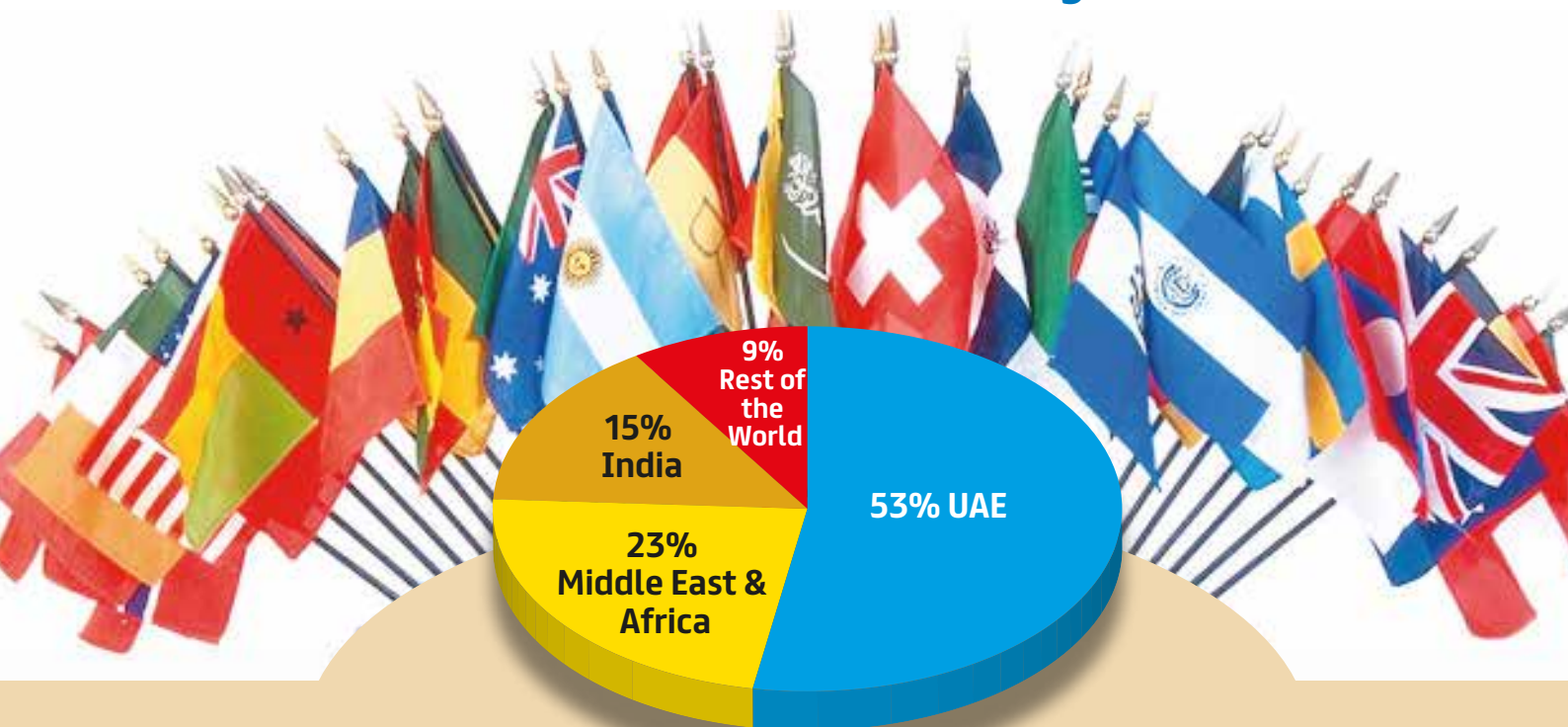
"The show was a brilliant opportunity to connect with the best experts and buyers, as well as learn about the latest industry trends," he added.

Developing a focus on latest trends in the industry, this edition of Paper Arabia also featured giants as **Basundhara Paper and Dechangyu Paper Machinery** who also reported a successful show, with several deals being signed at the show and some in the pipeline.

**Ferhat Kedadouche, Sales Director of Diavalin**, said: "We are overwhelmed with the footfall that we've witnessed in the past three days. It has been an excellent show, exceeding our expectations."



## Business Visitors' Origin



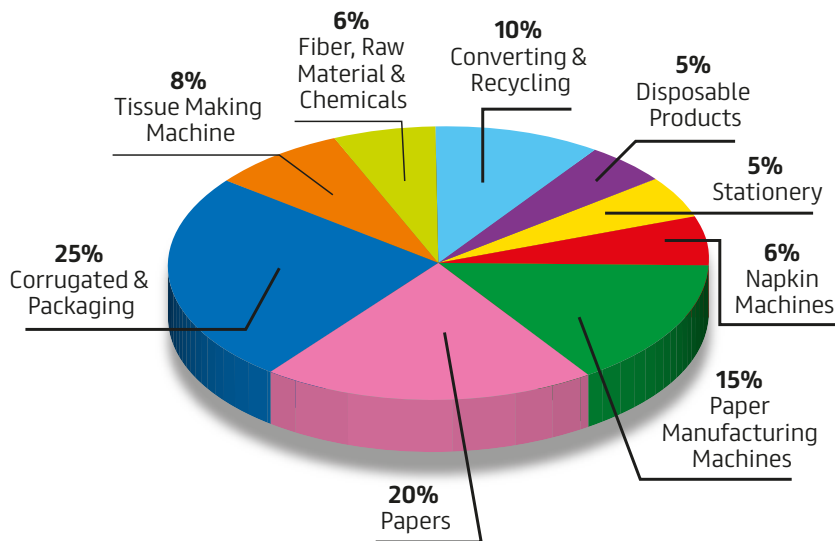
## Nationalities

AFGHANISTAN  
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 ANGOLA  
 ARGENTINA  
 AUSTRIA  
 BAHRAIN  
 BANGLADESH  
 BELGIUM  
 BENIN  
 CANADA  
 CHINA  
 CYPRUS  
 D.R. CONGO  
 EGYPT  
 ENGLAND  
 ERITREA  
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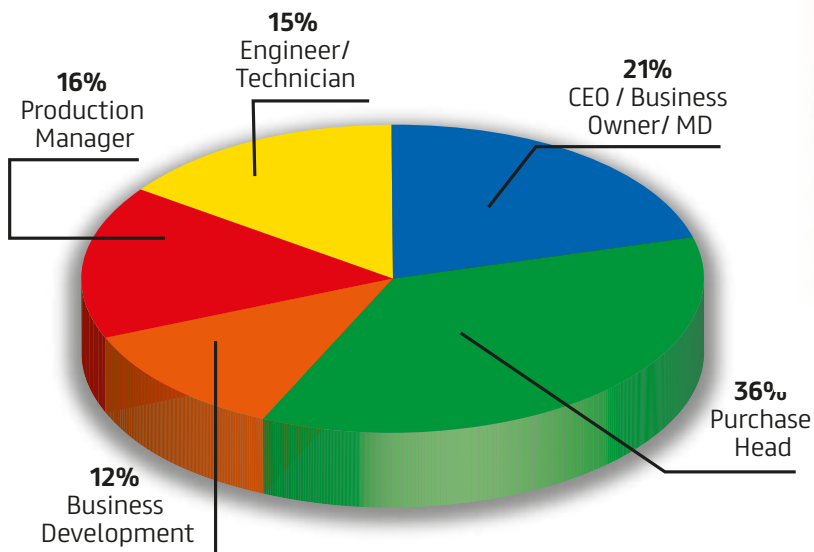
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 JORDAN  
 KENYA  
 KOREA  
 KSA  
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 LEBANON  
 LIBYA  
 LITHUANIA  
 MALAYSIA  
 MAURITIUS  
 MOROCCO  
 NEPAL  
 NETHERLANDS  
 NEW ZEALAND  
 NIGERIA  
 OMAN  
 PAKISTAN  
 PALESTINE

PORTUGAL  
 QATAR  
 ROMANIA  
 SENEGAL  
 SINGAPORE  
 SOUTH KOREA  
 SPAIN  
 SRI LANKA  
 SUDAN  
 SWEDEN  
 SYRIA  
 TAIWAN  
 TANZANIA  
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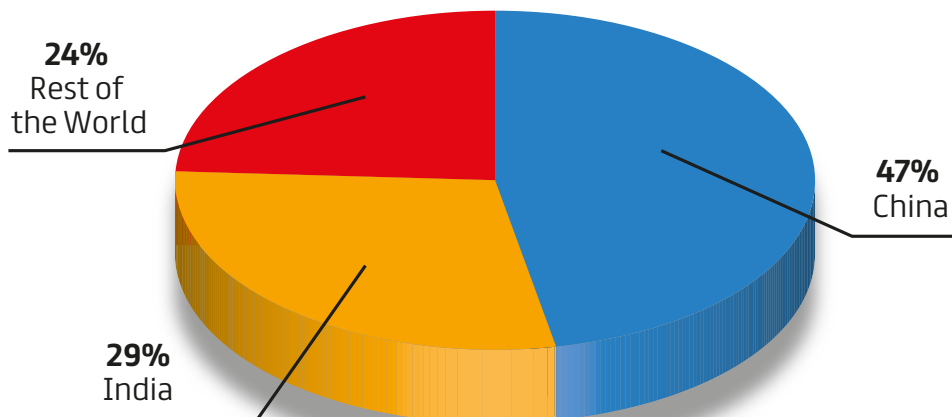
## Visitors' Interest



## Visitors' by Position



## Exhibitors' Origin



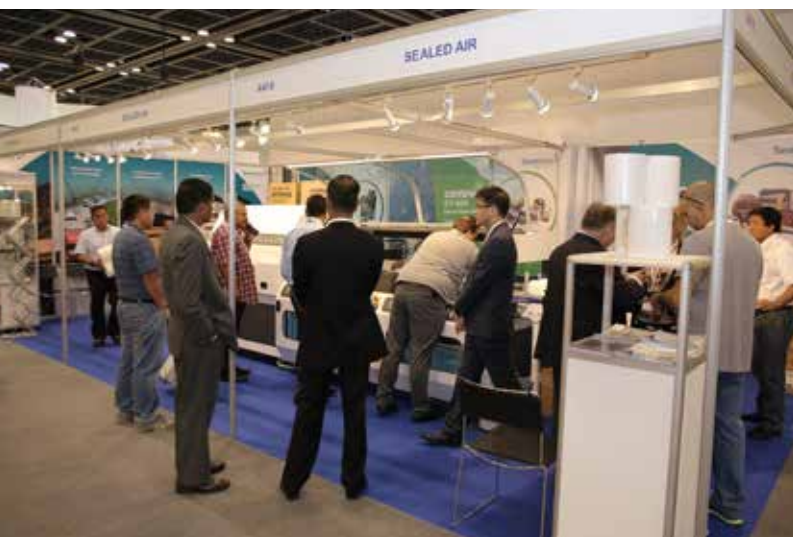


## PAPER ARABIA 2018 - SHOW PREVIEW





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International Exhibition for Paper,  
Converting, Corrugated, Packaging  
Hygiene and Tissue-making Technology

6 - 8 DECEMBER

DUBAI WORLD TRADE CENTRE  
DUBAI, UAE

2020



Incorporating

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